

2023 Company Profiles



TURQUOISE SPONSOR

Booth #110

A.T. Group, LLC www.at-group.net

P.O. Box 48033, Minneapolis, MN 55448 • 763-754-8898

Contact: Allan Roth, President, Chief Benefits Consultant,
al.roth@at-group.net

Bill Singer, Senior Benefits Consultant, bill.singer@at-group.net
A.T. Group specializes in Employee Benefits for Public Groups. Our focus is covering employees and protection employers by delivering quality products and services to you and your employees. We firmly believe that our competitive edge and commitment to service insures that you will be getting the best value for your benefit dollars. Whether its group coverage, compliance issues, individual coverage, or Medicare supplement policies please give us a call at 877-902-8898 or stop by the booth to see us.

BRONZE SPONSOR

Booth #147

Abdo

www.abdosolutions.com

5201 Eden Ave, Suite 250, Edina, MN 55436 • 952-835-9090

Contact: Jean McGann, Partner and President, Abdo Financial Solutions,
jean.mcgann@abdofs.com

Abdo is a full-service accounting and consulting firm that delivers customized strategies and innovative solutions to help governments, nonprofits and businesses succeed. With more than 200 professionals and six decades of experience, Abdo is ranked as one of the top accounting firms in the Midwest. It is a licensed CPA firm with offices in Edina and Mankato, Minnesota, and Scottsdale, Arizona. Abdo's commitment to its clients is to gain in-depth knowledge of their unique challenges and opportunities.

Booth #158

American Legal Publishing - League of Minnesota Cities Codification Program

www.amlegal.com

525 Vine St, Suite 310, Cincinnati, OH 45202 • 800-445-5588

Contact: Ray Bollhauer, President,
rbollhauer@amlegal.com

American Legal serves over 3,500 municipal clients nationwide, and over 300 Minnesota cities through the League of Minnesota Cities Codification Program. We provide codification of ordinances (new and existing code books), legal reviews, model ordinances, and searchable codes on the web. We also publish the Minnesota Basic Code and the Minnesota Livable City Code for smaller cities.

CONFERENCE BAG SPONSOR

Booth #161

AMKO Advisors, LLC

www.amkoadvisors.com

4201 38th St SW, Suite 207, Fargo, ND 58104 • 701-367-4058

Contact: Mark Deraney, Vice President/Advisor,
mark.deraney@amkoadvisors.com

AMKO Advisors is an independent, registered Municipal Advising firm, which focuses on your needs with regard to debt issuance, debt management, payment processing, capital leasing, financial analysis and any unique need you may have. Through our affiliate companies, AMKO Bond Services and AMKO Capital, we also provide payment processing, capital leasing and other debt support services. We deliver a wide range of financial solutions to our clients, while building strong relationships with our clients.

Booth #129

Apex Engineering Group

www.apexenggroup.com

920 McKinley Avenue, Detroit Lakes, MN 56501 • 201.844.2580

Contact:

Bob Schlieman, PE, Associate, Bob.Schlieman@apexenggroup.com

We partner with our clients to create practical and efficient solutions for complex water, transportation, municipal and facility projects. We understand each project completed for your community becomes a comprehensive engineered facility. And, while each one is important, all projects tie together to function efficiently and prolong the life of your infrastructure systems.

Booth #119

ArcaSearch LLC

www.arcasearch.com

720 West St. Germain St., St. Cloud, MN 56301 • 800.846.9433

Contact: Tammy Hoekstra, CSM,
tammy.hoekstra@arcasearch.com

ArcaSearch is a Digital Archiving Company with a hosted solution for your Historical Documents

Booth #133

Banyon Data Inc.

www.banyon.com

350 W Burnsville Pkwy, Burnsville, MN 55337 • 800.229.1130

Contact: Jeff Christensen, President,
jeffc@banyon.com

Banyon Data is a Minnesota software company providing Fund Accounting, Utility Billing, Payroll, Special Assessments, Meter Device Interfaces, Direct Pay, Direct Deposit, Online Internet Pay, Fixed Assets, Payroll Retirement modules by State to public entities and organizations for over 33 years. With over 2200 installations, Banyon Data is a leading provider of business office software to cities.

SILVER SPONSOR

Black Mountain Software www.blackmountainsoftware.com

110 Main Street, Suite 3, Polson, MT 59860 • 800-353-8829

Black Mountain Software is an industry leader of easy-to-use, efficient and effective fund accounting, payroll, cash receipting, and utility billing software solutions. Across 23 US states, and over 600 clients in city and county governments, utilities, special districts and schools rely on Black Mountain Software products and support to ensure regulatory compliance and improve efficiency. For more information about Black Mountain Software, call 1-800-353-8829 or visit www.blackmountainsoftware.com.

Booth #123

Blue Cross Blue Shield of Minnesota www.bluecrossmn.com

3400 Yankee Dr, Rt: R280, Eagan, MN 55121 • 651-662-8313

Contact: Stefanie Schilling, Administrative Assistant,

stefanie.schilling@bluecrossmn.com

Blue Cross Blue Shield of MN is a health insurance company with special focus on serving the unique needs of public sector groups. Our goal is to develop long term stability for groups along with maintaining the highest level of service for members.

Company Profiles

NOTE PAD SPONSOR

Booth #132

Bollig Inc.

www.bollig-engineering.com

1700 Technology Drive NE, Suite 124, Willmar, MN 56201 • 320-235-2555 Contact: Kris Ambuehl, Director of Client Development,

kambuehl@bollig-engineering.com

Most small cities in Minnesota face an aging infrastructure crisis without having the necessary funds to repair and preserve the communities they love. Bollig Inc can help you develop a long-lasting solution that strengthens, preserves, and transforms your small city. We prioritize your needs and surpass your expectations in planning, grant writing, funding advocacy, design, bidding, and construction services. We can even help with establishing and maintaining a lead service line inventory. Stop by our booth to find out how the Bollig Inc team can provide technical and funding solutions to help your city meet the new federal requirements for identifying lead service lines in public water systems.

TOPAZ SPONSOR

Booth #100-101

Bolton & Menk, Inc. www.bolton-menk.com

1960 Premier Drive, Mankato, MN 56001 • 507-625-4171

Contact: Mackenzie O'Reilly-Christensen,

Mackenzie.oreilly@bolton-menk.com

Bolton & Menk, Inc. specializes in providing public infrastructure solutions. We take care of our clients by providing quality services and the right solutions for their needs. With 28 locations, we're local. Our team is made up more than 800 employees including a professional staff of more than 250 engineers, planners, landscape architects, and surveyors. We're Real People offering Real Solutions.

Booth #155

BS&A Software

www.bsasoftware.com

14965 Abbey Lane, Bath, MI 48808 • 517-641-8900

Contact: Dan J. Burns, CPA, Account Executive,

dburns@bsasoftware.com

BS&A Software has been providing exceptional municipal software to over 2,100 local governments since 1987. Our software solutions make it easy to manage and operate all aspects of municipal budgets, taxes assessments, ordinance, contracts, construction, licenses, and much more. With an intuitive and highly functional platform, unparalleled customer care, and Cloud-Based functionality, our municipal software solutions continue to exceed our customers' expectations.

Booth #141

Catalis

catalisgov.com

3025 Windward Plaza, Ste 200, Alpharetta, GA 30005 • 952-484-1827;

Contact: Phillip Neenan, Regional Sales Manager, phil@catalisgov.com

Catalis delivers fully integrated government software solutions that streamline workflows, save time, and improve public engagement. With our industry-specific support, we help agencies remain at the forefront of technology in government.

Booth #126

CDI (Cities Digital Inc)

www.cdi.support

2000 O'Neil Rd, #150, Hudson, WI 54016 • 262-314-6649

Contact: Julio Velela, Marketing Coordinator,

Julio.Velela@citiesdigital.com

CDI serves over 700 clients spanning a host of different industries internationally. We offer an extensive set of software, hardware, integration, cloud, and services to help companies and municipalities achieve their most ambitious initiatives.

SILVER SPONSOR

Booth #153

CivicPlus www.civicplus.com

302 S 4th St, Suite 500, Manhattan, KS 66502 • 785.789.4269

Contact: Karen Bond, Account Executive, karen.bond@civicplus.com

At CivicPlus, we believe that every interaction between residents and their government should be exceptional and frictionless. It's why we build technology solutions designed to foster positive and powerful civic experiences.

BRONZE SPONSOR

Booth #130

CLA CliftonLarsonAllen LLP

www.CLAconnect.com

St. Cloud Office: 818 S 2nd St, Waite Park, MN 56387

Brainerd Office: 14275 golf Course Dr, Baxter, MN 56425

218-825-2972

Contact: Mary Reedy, Principal, mary.reedy@CLAconnect.com

CLA exists to create opportunities for our clients, our people, and our communities through industry-focused wealth advisory, digital, audit, tax, consulting, and outsourcing services. With more than 8,500 people, nearly 130 U.S. locations, and a global vision, we promise to know you and help you. For more information, visit CLAconnect.com. CLA (CliftonLarsonAllen LLP) is an independent network member of CLA Global. See CLAglobal.com/disclaimer. Investment advisory services are offered through CliftonLarsonAllen Wealth Advisors, LLC, an SEC-registered investment advisor.

Booth #112

Conway, Deuth & Schmiesing, PLLP (CDS) www.cdscpa.com

331 3rd St. SW, Suite 2, Willmar, MN 56201 • 320-214-2916

Contact: Karina DeJong, Marketing Coordinator, kdejong@cdscpa.com

We are a full service CPA firm offering a wide range of accounting, auditing, bookkeeping, business valuations, consulting, benefit plan administration, estates and trusts, payroll, and tax services, specializing in a variety of industries.

Booth #138

Cooperative Purchasing Connection www.purchasingconnection.com

1001 E. Mount Faith Avenue, Fergus Falls, MN 56537 • 218-737-

6507 Contact: Melissa Mattson, Director of Administrative Services,

mmattson@lscs.org

CPC creates purchasing efficiencies for Minnesota Cities. CPC offers Express, our "built for government" online marketplace, and over 100 competitively solicited contracts for capital projects, facility maintenance, fleet vehicles, office supplies, copiers, technology and more! Cities can shop local through our MN based contracts and the CPC Team is there to support you every step of the way.

Company Profiles

GOLD SPONSOR

Booth #135

Core and Main LP

www.coreandmain.com

15800 West 79th Street, Eden Prairie, MN 55344 • 612-202-7786

Contact: Kirk Peterson, Sr. Municipal Advisor,

kirk.peterson@coreandmain.com

Core and Main distributes complete lines of water and wastewater transmission products, serving contractors and municipalities in the water and wastewater industries for residential and non-residential uses. The business' comprehensive technology and supply chain integration drives efficient and accurate order fulfillment. Whatever the project – from water and sewer line installation, storm water retention systems and water/wastewater treatment plant construction to fire protection equipment, fusible piping or full AMI/AMR metering systems (by Sensus USA) – Core and Main offers a full array of capabilities to serve our customers.

EMERALD/LANYARD SPONSOR

Booth #140

Ehlers

www.ehlers-inc.com

3060 Centre Point Dr, Roseville, MN 55113 • 654-697-8541

Contact: Brian Reilly, Managing Director, breilly@ehlers-inc.com

A pioneer in municipal advisory services since 1955, Ehlers helps clients build strong, vibrant and sustainable communities by delivering independent, integrated advice across all areas of public finance. We work with more than 1,500 local governments, schools, and public agencies across five states, placing our clients' needs and best interests at the center of everything we do.

Booth #103

Ferguson Waterworks

www.ferguson.com

1694 91st Ave NE, Blaine, MN 55449 • 612-850-4050

Contact: Mike Fries, Municipal Sales, michael.fries@ferguson.com

We provide water and sewer distribution products. Neptune water meter systems, water meter installation and repair services, geosynthetic products, polyethylene pipe, safety equipment and apparel, and irrigation systems.

Booth #109

Gambling Control Board

<https://www.mn.gov/gcb/>

1711 West County Road B, Suite 300 S, Roseville, MN 55113,

651.815.8429

Contact: Evan Johnson, Information Officer

The Minnesota Gambling Control Board is the primary resource and regulator for the state's lawful (charitable) gambling industry—the largest in the nation! We ensure the integrity of operations, create educational and outreach materials, and make sure that net profits are used to address a wide range of important charitable and community needs across the state.

GOLD SPONSOR

Booth #151

Government Capital Corporation

<https://www.govcap.com/>

Contact: Sharilyn Castaneda, 817.722.0211

Government Capital Corporation is a leading public finance firm offering our clients a broad range of public financing solutions. Having funded thousands of transactions totaling billions of dollars, we have extensive experience in public finance, and serve our clients as a trusted business partner.

Booth #156

Government Window

www.governmentwindow.com

175 Townpark Dr, Ste 425, Kennesaw, GA 30144, 312.522.3529

Contact: Gina Anderberg, Account Executive,

ganderberg@governmentwindow.com

No Cost, Integrated Payment Solution Built For The Government, PCI Compliant, accepts all 4 major credit cards, we guarantee payments, no equipment cost and we offer IVR, POS and Web payments

Booth #104

gWorks

www.gWorks.com

3905 South 148th St, Ste 200 Omaha, NE 68144 • 402-875-6597

Contact: Dustin Brinkman, VP of Sales, dustin@gworks.com

gWorks empowers small to mid-sized local governments to better serve their communities and run their government with an easy-to-use and integrated Local Government Operating System that provides GIS, work order management, fund accounting, utility billing, citizen engagement, and other operations solutions.

Booth #125

Hakanson Anderson

www.haa-inc.com

3601 Thurston Avenue, Anoka, MN 55330 • 763-427-5860

Contact: Craig J Jochum, P.E., President, craigj@haa-inc.com

Hakanson Anderson is a client-centered practice that provides services in the areas of municipal engineering, civil engineering, and land surveying. Founded in 1975 to provide professional consulting services, we provide personalized client attention, timely responses, and most importantly – cost-effective solutions. With a proven history in municipal engineering, many of our clients have been with us for over 20 years. Our firm size has remained steady, attracting and maintaining a multi-disciplinary and talented staff, which is available and committed to the unique needs and requirements of each client.

Booth #157

Harris Local Government

www.harrislocalgov.com

2429 Military Rd #300, Niagara Falls, NY 14304, 716.402.2886

Contact: Shara Blackmore, Marketing Manager,

sblackmore@harriscomputer.com

MSI is a full financial management suite featuring modules and integrations that address the specific needs of Illinois, Minnesota and Wisconsin governments. This includes solutions for Financial Management, Billing & Revenue, Human Resources, and Payroll.

Booth #102

Hiller Commercial Floors www.hillercarpets.com

2909 South Broadway, Rochester, MN 55904 • 888-724-1766 Contact:

Dave Bahr, Vice President, dbahr@hillercarpets.com

Hiller Commercial Floors was established in 1947 and has been providing floor covering sales and installation throughout Minnesota since. We work with many city governments and agencies to help assess their flooring needs and then complete the project in a professional and timely manner. We provide discounts for our services through the State of Minnesota Floor Covering Contract 120202 and the Service COOP contract 21.12 Flooring. These two public purchase contracts are offered for cities to use, and they cover all types of floor covering. We are also able to lift workstations and move and re-set files to decrease the disruption floor covering can cause. We work nights and weekends to further reduce disruption. Contact us today to set up an appointment to see your needs.

Company Profiles

Booth #137

ISG

www.isginc.com

115 East Hickory Street Suite 300, Mankato, MN 56001 •

952.426.0699

Contact: Michael Novitzki, Development Strategist,

nick.loosbrock@isginc.com

ISG has a rich history, that extends over 50 years, of building trusting relationships with clients, stakeholders, and the community. As a multi-disciplinary firm that is 100 percent owned by employees, ISG serves numerous business units and fosters strong collaboration between all disciplines, providing clients a diverse knowledge base, high level of creativity, and broad perspective. ISG's business philosophy is centered around building relationships and constantly adding value through new and creative technologies, professionals, and ideas. ISG's flexibility makes it possible; our focus and innovative solutions make it happen.

Booth #115

JPJ Engineering

www.jpjeng.com

5670 Miller Trunk Highway, Hermantown, MN 55811, 763.286.2114

Contact: Joseph Pelawa, Engineer, jpelawa@jpjeng.com

PJ Engineering is a professional consulting firm providing engineering, land surveying, landscape architecture and development services to public and private clients throughout the upper Midwest.

Our commitment is to provide quality-based deliverables that meet or exceed client expectations and satisfies project constraints. Our broad experience in a wide variety of project types provides clients with a valuable asset during all phases of a project. Our engineering staff, along with our experienced technical support staff, provide innovative solutions to difficult problems that may arise and will work to successfully complete your project on-time and within budget.

SILVER SPONSOR

Booth #107

Kennedy & Graven, Chartered

www.kennedy-graven.com

150 S. Fifth Street, Suite 700, Minneapolis, MN 55402 • 612-337-3900

Contact: Neil Simmons, Administrator,

nsimmons@kennedy-graven.com

Kennedy & Graven, Chartered practices local government law as both general and special counsel. Our public finance services include municipal bonds and tax increment financing. We represent many cities as appointed city attorney and represent many EDAs and HRAs. Our special counsel services include construction law, eminent domain, employment, litigation and areas unique to cities.

Booth #143

KLM Engineering, Inc.

www.klmengineering.com

1976 Wooddale Drive, Suite 4, Woodbury, MN 55125, 651-773-5111

Contact: Shawn Mulhern, President/CEO, info@klmengineering.com

KLM Engineering, Inc. is a structural engineering and inspection firm specializing in water storage tanks. We offer services from the top of the tower to the footings.

Booth #159

League of Minnesota Cities

www.lmc.org

145 University Ave W, St. Paul, MN 55103 • 651-281-1227

Contact: Amber Eisenschenk, Research Manager,

aeisenschenk@lmc.org

The League of Minnesota Cities is a membership organization dedicated to promoting excellence in local government. The League serves its more than 800 member cities through advocacy, education and training, policy development, risk management, and other services. We envision a future for Minnesota and the League where: all cities are thriving, taking advantage of new opportunities, and successfully meeting ongoing challenges, and the League continues to provide premier service to its members.

BRONZE SPONSOR

Booth #118

LeVander, Gillen & Miller, PA

www.levander.com

1305 Corporate Center Dr, Suite 300, Eagan, MN 55121

651-361-8591

Contact: Kori Land, Attorney, kland@levander.com

LeVander, Gillen, & Miller, is proud of its long history, rich with political involvement and community service. From small communities, to the first-ring suburbs, and growing communities we represent, since 1929, we have served our municipal clients with expertise and pride. Each of the communities the firm represents brings its own set of unique issues and challenges. These matters are handled on a daily basis by the attorneys in the firm's Municipal and Governmental Law Practice Group. Accordingly, our municipal attorneys stay abreast of the latest changes in law and approached to management of a city government. We are able to share our collective knowledge and experience attained with each municipal client.

Booth #113

Metering & Technology Solutions, Inc.

www.metertechsolutions.com

12016 Riverwood Dr, Burnsville, MN 55337 • 952-242-1960

Contact: Lee Martin, Territory Manager, lee@metertechsolutions.com

We are the Local Badger Meter Distributor in the Midwest specializing in MAR & AMI metering systems for municipalities, cooperatives or rural waters. Providing solutions to their water/electric/gas systems.

Booth #108

Minnesota Department of Revenue – Cigarette & Tobacco Licensing

www.revenue.state.mn.us

600 Robert Street North, Saint Paul, MN 55146, 651.556.4708

Steve Johnson, Compliance Lead, steve.johnson@state.mn.us

The Minnesota Department of Revenue manages the state's revenue system and administers state tax law. We work together to fund Minnesota's future by managing over 30 different taxes and collecting over \$20.5 billion annually. The money funds education, local government aid, property tax relief, social service programs, highways, economic development incentives and grants for businesses, as well as other state programs and operations. One of the functions of the Cigarette and Tobacco Unit is to conduct compliance checks on retailers licensed in the State of Minnesota. We also work with city and county agencies with tobacco license questions.

Company Profiles

Booth #124

Minnesota Healthcare Consortium

www.mnhc.gov

5525 Emerald Ave, Mountain Iron, MN 55768

320-255-3236 ext. 312

Contact: Bethany Drake, Project Manager,

bdrake@resourcecoop-mn.gov

The Minnesota Healthcare Consortium is dedicated to empowering and engaging our members in lifelong health and well-being. Join hundreds of counties, cities and school districts from across the state in offering this high-quality health insurance to your employees. We partner with Medica to provide the cost savings of being self-insured with the financial safety of being in a pool. Contact your local service cooperative to learn how we can customize a solution for you or visit us online at 222.mnhc.gov.

Booth #122

Minnesota Municipal Beverage Association

www.municipalbev.com

PO Box 32966, Minneapolis, MN 55432 · 763-572-0222

Contact: Paul Kaspszak, Executive Director, kaspszak@outlook.com

Minnesota Municipal Beverage Association is a trade association that assists cities with municipal liquor to improve their operations.

Booth #144

Minnesota Rural Water Association

mrwa.com

217 12th Ave SE, Elbow Lake, MN 56531, 218.685.5197

Jodi Schroeder, CFO, jodi.schroeder@mrwa.com

We provide technical assistance and training to water and wastewater operation specialists in smaller communities across the state on MN. We also provide many services such as an apprenticeship program, a lead and copper advisor and financing programs.

BRONZE SPONSOR

Booth #111

Modus Elections Software

www.moduselections.com

Modus Elections Software

5881 Pagenkopf Rd, Maple Plain, MN 55359 • 612-760-4248 Contact:

David P Allen, Vice President Business Development,

david.allen@moduselections.com

Modus Elections Software provides software to help city officials reduce the stress and headaches of coordinating/communicating with election workers, schedule worker training- including on-line, instant feedback web portal, payroll, polling locations, tracking

GOLD SPONSOR

Booth #106

Moore Engineering, Inc. www.mooreengineeringinc.com

1808 E Fir Ave, Fergus Falls, MN 56537 • 701.551.1094

Contact: Leora Hillman, Marketing Specialist,

leora.hillman@mooreholdingco.com

Moore Engineering has provided comprehensive civil engineering services to public and private clients across the region since 1960. Each project, big or small, has unique challenges and complexities. That's why we've spent decades optimizing our client experience to be seamless - from planning to maintenance. Our team of multidisciplinary engineers and scientists are experts in land and site development, water and wastewater management, municipal construction and design, survey and GIS, and more. We're proud to play a role in building the future of our communities alongside our clients and partners.

Booth #146

MSA Professional Services, Inc.

www.msa-ps.com

1230 S Boulevard, Baraboo, WI 53913 • 612-548-3128

Contact: Kate Eiyneck, Client Service Manager,

keiyneck@msa-ps.com

MSA is an employee-owned team of engineers, architects, planners, funding experts, surveyors, GIS experts and environmental scientists. Partnering with us means receiving more than just an end product. It means a commitment to building an honest, open relationship that goes beyond the project, providing a trusted source of expertise and support for immediate challenges and long-term goals. Our team has broad-spectrum expertise as well as niche market insights that are uniquely applicable to projects big or small, traditional or specialized.

Booth #148

MuniBilling

<https://www.munibilling.com/>

3300 Battleground Avenue Suite 402, Greensboro, NC, 27284

Contact: Kara Matthews, Account Executive,

kara.matthews@munibilling.com

MuniBilling is an industry-leading cloud-based utility billing software designed to create efficiency in your organization's billing operation. The MuniBilling system includes features built to streamline bill creation and presentation through robust software and multiple service offerings. Our easy-to-use software is designed with the power to grant time back to your team.

DIAMOND SPONSOR

Booth #136

Northland Securities, Inc.

www.northlandsecurities.com

150 South Fifth Street, Suite 3300, Minneapolis, MN 55402

612-851-5900

Contact: Tammy Omdal, Jessica Green, George Eilertson, Managing

Directors publicfinance@northlandsecurities.com

Northland Public Finance provides municipal advisory, bond underwriting, and investment services to Minnesota cities, counties, and school districts. Northland has acted as the municipal advisor or underwriter for over 300 Midwest communities. Northland provides both advisory and underwriting services, critical to navigating today's every-changing capital markets, and also delivers a wide range of specialized consulting services for tax increment financing, financial planning, group decision making, and service studies, among other functions. Visit <https://www.northlandsecurities.com/public-finance/>.

Booth#145

OPG-3, Inc.

www.opg-3.com

8030 Old Cedar Ave S, Bloomington, MN 55425

651-233-5075

Contact: Clayton Baer, Principal Solutions Architect, cbaer@opg-3.com

OPG-3 is the premier Laserfiche reseller and implementation partner for Laserfiche in the upper Midwest region. We have been helping organizations transform their relationship with content for nearly 20 years. With more than 400 customers we have an enviable track record of successful implementation and a reputation for providing world-class customer service.

Company Profiles

Booth #117

PeopleService www.peopleservice.com
209 South 19th Street, Suite 555, Omaha, NE 68102
402-960-5700

Contact: Chris McMillen, Director of Sales,
cmcmillen@peopleservice.com

PeopleService provides licensed operators for the operation and management of water and wastewater facilities. Ensuring regulatory compliance and executing preventative maintenance regiments, PeopleService removes the headaches for our clients. Midwest communities have trusted us for over 33 years. With us, you'll know. Contact us today for a no obligation cost analysis!

SAPPHIRE SPONSOR

Booth #149

PMA Financial Network/4M Fund
www.pmanetwork.com www.4mfund.com
5298 Kyler Avenue NE, 2nd Floor, Albertville, MN 55301
612-509-2570

Contact: Corey Boyer, Vice President – Investment Services
cboyer@pmanetwork.com

PMA Financial Network has been a leading provider of public sector financial services since 1984, currently serving over 4,000 public entities in 14 states. As the Administrator and Investment Advisor for the League of Minnesota. Cities-sponsored 4M Fund program, the PMA companies offer a comprehensive suite of products and services to help meet the invest needs of Minnesota communities. Minnesota cities turn to PMA and the 4M Fund as trusted partner and integral component of their long-term financial success.

Booth #154

Schlenner Wenner & Co. www.schlennerwenner.cpa
630 Roosevelt Rd, Suite 201, St. Cloud, MN 56302 • 320-251-0286
Contact: Ryan Schmidt, Partner/CPA rschmidt@schlennerwenner.cpa

Schlenner Wenner & Co. works with a wide variety of government entities, helping them stay abreast of changes in legislation and accounting standards so they can focus on what really matters: serving the public in a financially responsible and transparent manner. We offer various services to cities including auditing, outsourcing, report preparation, and other services. Our industry team, down to the newest staff member, is dedicated entirely to providing services to governmental entities.

Booth #127

Silversmith Data
Silversmithdata.com
1370 Milbocker Rd., Gaylord, MI 49735 • 320.510.4683
Contact: Ray Cook, Sales Director, rcook@silversmithinc.com
Provider of Asset Management Software, Smart Hardware Solutions, Automation & Scada Services.

Booth #128

Sourcewell
2020 12th St NE, PO Box 219, Staples, MN 56479 • 218.541.5295
Contact: Jon Andres, Minnesota Solutions Specialist
jon.andres@sourcewell-mn.gov

Sourcewell is a government agency with a cooperative purchasing program serving 50,000 participating agencies throughout North America. Save time and money purchasing from hundreds of awarded contracts delivered through your local dealer or representative. Sourcewell is a seven-time recipient of the NPI Achievement of Excellence in Procurement award.

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Booth #131
Springbrook Software
www.springbrooksoftware.com
1000 SW Broadway, Suite 1900, Portland, OR 97205 • 503.436.5131
Contact: Tom Hamm, Tom.hamm@sprbrk.com

Springbrook Software is the country's leading cloud-based finance and administration software provider designing solutions specifically for small to medium sized local government agencies. 1700+ villages, towns, municipalities, fire districts, public health boards and cities in seven countries around the globe, use our suite of modern, high-performance solutions to manage their finances, payroll, utility billing and collect citizen payments. Springbrook is headquartered in Portland, Oregon, with regional presence in Washington, New York, Massachusetts and New Zealand.

BRONZE SPONSOR

Booth #152
St. Cloud State University, MPA Program
<https://stcloudstate.edu/graduate/MPA>
720 4th St S, St. Cloud, MN 56301, 320.308.2462
Contact: Steven Wagner, Professor, scwagner@stcloudstate.edu
SCSU MPA Degree Program. The Program consists of a common core leadership and management curriculum and concentration options in city and county government, nonprofit leadership and management, leadership and management, and international development. Courses are offered in St. Cloud and online.

Booth #105

Stantec
www.stantec.com
3717 23rd Street S, St. Cloud, MN 56301 • 320-529-4366
Contact: Jeremy Mathiasen, Associate/Project Manager jeremy.mathiasen@stantec.com

Helping communities toward a better future - because they're our communities too. Whether around the corner or across the globe, they provide a foundation, a sense of place and of belonging. That's why at Stantec, we always design with community in mind. The Stantec community unites ~ 25,000 employees working in over 400 locations across six continents. We're designers, engineers, scientists, and project managers, innovating together at the intersection of community, creativity, and client relationships.

Booth #120

SwedeBro
www.swedebro.com
1409 159th Ave NE, Suite 3, Ham Lake, MN 55304
763-434-9237 Ext. 1,
Contact: Cory Olson, Estimator, colson@swedebro.com

Established in 1999, SwedeBro is an Industrial and Commercial Epoxy Floor Coating Company, specializing in concrete coatings and concrete resurfacing. We apply epoxy & resinous floor coating systems, metallic epoxies, urethane cements, concrete stains, cementitious over-lays, moisture mitigation systems, pedestrian, and traffic coatings.

Company Profiles

BRONZE SPONSOR

Booth #139

Taft Stettinius & Hollister LLP

www.taftlaw.com

2200 IDS Center, 80 S 8th Street, Minneapolis, MN 55402 • 612-977-8122 **Contact: Mary L. Ippel, Partner, mippel@taftlaw.com**

Taft's Public Finance and Economic Development group provides public finance and economic development and redevelopment services to hundreds of municipalities each year. Our lawyers serve as bond counsel, as well as provide legal services in related areas such as tax increment, tax abatement, real estate, environmental, construction, data privacy, open meeting law and conflicts of interest. In January 2020, Taft merged with Briggs and Morgan expanding our capabilities and reach across the Midwest.

Booth #134

Tightrope Media Systems (Cable Cast)

Contact: Maria Calvo, Creative Marketing Coordinator

Tightrope's Cablecast Community Media solution hosts, automates and distributes your digital content across cable, web and OTT platforms live and on-demand. A responsive web interface enables 100% remote management from anywhere, including your mobile device when you're on the go. You can automate, schedule, promote, stream, caption, chapter, share and report on your digital content across all platforms from a single interface. Simply enter your program information once, and Cablecast does the rest. Cablecast also offers fully integrated solutions for channel branding, meeting management, digital bulletin board and turnkey dynamic VOD portals for web, mobile, and OTT.

Booth #114

Tyler Technologies

www.tylertech.com

5101 Tennyson Parkway, Plano, TX 75024 • 207.405.6171

Contact: Destiny Cook, Trade Show Specialist

destiny.cook@tylertech.com

Tyler Technologies offers software solutions designed specifically for helping government and schools better serve their communities. Our solutions help government agencies and departments of any size simplify every aspect of regulatory compliance - from workflow and process to licensing and enforcement - with software to handle the unique needs of your organization.

Booth #160

Ulteig

www.ulteig.com

4285 Lexington Ave. N., St Paul, MN 55126 • 651-415-3800

Contact: Kirsten Olson, Marketing Project Manager,

kirsten.olson@ulteig.com

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Booth #116

USDA Rural Development

<https://www.rd.usda.gov/mn>

375 Jackson Street, St Paul, MN 55101 • 651-602-7810

Contact: Terry Louwagie, Community Programs Director, terry.louwagie@usda.gov

Municipal loan and grant funding for municipal capital improvement projects. Eligible projects include construction/purchase/remodel of Water and Wastewater infrastructure, Fire and Rescue, City hall, Maintenance Buildings, Healthcare, Library, Community Center, Childcare, and related Equipment.

Booth #142

UtilityLogic

www.UtilityLogic.com

21868 John Deer Ln, PO Box 783, Rogers, MN 55374 • 612-817-6521

Contact: Joe Rubbelke, Director, j.rubbelke@utility-logic.com

UtilityLogic® Provides products, operator training and technical support to the utility locating industry. We rep Copperhead's Complete Utility Locating System® and offer Vivax-Metrotech locators, metal detectors, CCTV sewer/duct inspection camera systems, and safety equipment.

Booth #121

Wenzel Financial

www.wenzelassociates.com

7300 Hudson Blvd., Suite 100, Oakdale, MN 55128, 651.769.0490

Contact: Eric Nohner or Paula Wenzel, erica@wenzelfinancial.com

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Widseth

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Contact: George Jordan, Business Development,

George.Jordan@widseth.com

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